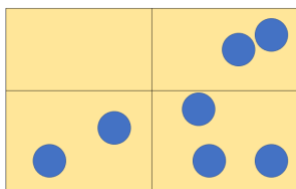


Learning Block 3

6,000 words



S 10: Utilizing priority grids to manage tactics

Priority grids provide a transparent and logical framework to determine tactical priorities based upon impact and difficulty, and to communicate these decisions throughout the organization. Priority grids apply at the level of an individual, team, department, or entire organization.



S 11: Implementing “both/and” processes and behaviors

Process: The Accelerator demonstrates that it is possible to tailor processes to be clear and decisive (for coherence, consistency, inspiration, and empowerment). At the same time, these processes can be flexible and adaptive to integrate local knowledge and changing conditions, as well as to attract and develop strong leaders.

Behavior: The Accelerator shows how to navigate two sets of leadership behaviors that are especially important: (1) being both clear/decisive and flexible/adaptive; (2) simultaneously being both supportive and challenging.



S 12: Knowing how interpersonal dynamics determine decision-making effectiveness

Interpersonal dynamics in decision-making are six times more important than the analysis. The primary barriers to effectiveness are overly simplistic thinking and emotional biases.
