

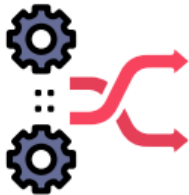
Learning Block 4

9,800 words



S 13: Make better choices

Make better choices by expanding your list of options, reality test against overly simplistic assumptions and emotional biases, and preparing to be wrong. The Accelerator offers two dozen ways to validate your critical assumptions and protect against mistakes, ranging from simple questions to tightly structured group processes.



S 14: Use directed advocacy

Directed Advocacy is a facilitated group process to “get both sides of the story.” It prevents you from rejecting a valuable idea that seems bad at first. It highlights the disadvantages of an idea that you like very much. It can generate hybrid ideas or raise interesting considerations previously overlooked.



S 15: Test strategic assumptions

It has been said some problems are so complex that you must be well-informed just to be undecided. Strategic assumption testing is a group facilitated process that identified the critical uncertainties behind a proposition that are to be resolved in subsequent analysis.
